

TECHBUD Sp. z o.o., is an authorized distributor and service provider of industrial and marine engines and spare parts supplier. We have been on the market for over 30 years. Due to the our into new markets, we are looking for person for Engine Department working as:

## Key Account Manager - Czech Republic and Slovakia

Workplace: Czech Rep./ Slovakia – remote

### Your responsibilities:

- establishing relationships with new Clients and regular visits to existing ones;
- building a network of Customers;
- exploring potential industries;
- cooperation with the Aftersales department in Poland;
- cooperation with local service;
- support of the HQ team in preparing materials for local markets;
- reporting to the CRM system;
- participation in fairs, exhibitions and other events.
- preparation of presentation and commercial offers.

### Your Profile:

- at least 3 years in a sales or business development position with proven track record;
- availability for business trips is required;
- having a driving license;
- good knowledge of MS Office;
- strong goal orientation and good work organization;
- fluent with Czech/Slovak/English.

### What we offer:

- position based on contract of employment;
- work with a great team and support of an experienced members in Poland;
- independence in conducting activities;
- remote work;
- company car.

Interested persons please send C.V. to:

**techbud@techbud.eu**

Please attach a statement to your application:

„I hereby give consent for my personal data included in my application to be processed for the purposes of the recruitment process.”

Offers that do not include a statement will not be considered.

Only selected candidates will be contacted.